



KNM Management Advisory Services Pvt. Ltd.

ABOUT US



KNM is a firm of corporate advisors and management Consultants providing wide range of Financial Services and Innovative Financial Solutions to national and multinational corporate.

KNM was established in 2007. It is a dedicated team of qualified professionals having rich corporate experience across varied industries. We help International companies in entry strategies in India. Our gamut of services inter alia includes Advisory, Taxation, Compliances, Accounting & Payroll, Risk & Assurance, Mergers & Acquisitions, Partner search for Joint ventures, Market research etc.

Our team comprises of Experienced & Dynamic Professionals having an outstanding professional record and expertise to provide optimal solutions for the needs of our clients. The expertise of our team members in their specialized areas is the backbone of our deliverables.

We play an advisory role and provide continuous support on various regulatory compliances in a best possible manner. We specialize in providing consultancy services to Corporates who wish to mark their presence in India for their Business Operations.

We believe in building long-term trusted relationships with clients by delivering quality services matching the time lines. We continually focus on developing our human resources and expertise to meet our client's expectations.

We understand the needs of our clients and help in achieving their goals by following Global Standards with local expertise and by blending our professional expertise with the business objective of our clients. We work as partners to our clients so that they can concentrate on their core competencies and maintain their competitive edge.

We Value: Integrity, excellence, respect, stewardship, positive attitude, teamwork, communication, family, and community.

CORE VALUES



Integrity

Loyalty to our clients, colleagues and profession is our inherent trait. We believe in providing fair & reliable services.

Independence

Independence is an attitude of mind characterized by integrity and an objective approach. It enables us to carry out our work freely and in an objective manner. We always think & act independently especially in our roles as auditors and advisors.

Partners In Growth

We work as partner to our clients and treat clients' challenges as our own. It is our endeavour always to outperform and deliver more than what is expected.

Respect For Human Beings

We believe in building long term relationship with clients and colleagues. We are open to new ideas & changes. We also believe in sharing knowledge, expertise and experience.

Cultural Diversity

We have a wide and varied experience of working across international boundaries. The clients' gets benefitted from varied experience of our team enabling them to grow across cultural diversity.

Broad Reach

We have association with experts from various domains besides a well structured in house team. We consult these experts in order to meet the clients' specific requirements effectively and efficiently.

MISSION

To support and guide our clients as their trusted business advisors with unmatched quality, personalised and innovative business solutions maintaining high integrity, dedication, sincerity, honesty and efficiency.

VISION

Our vision is to be a Customer Centric Advisory Firm with latest Technology and Human Capital and to provide the finest advisory and value additive services.

AREA OF SERVICE



1. Corporate Advisory

Our team helps our clients in dealing with the complex business environment faced at present in the developing Indian market. The Corporate Advisory team works with the clients enabling them to take such complex decisions their enhancing the enterprise value.

We offer a range of services under Corporate Advisory. We specialise in the area of Financial Advisory, Inbound Services, Outbound Services, Joint Ventures and Regulatory Approvals.

2. Pre-incorporation Services

Incorporation/establishment Services:

- Advice on Foreign Direct Investment into India.
- Preparation of Business Plan/Project Report.
- Obtaining various approvals from concerned Government Authorities for setting - up of units in Special Economic Zones(SEZ), Software Technology Parks(STP) and Electronic Hardware Technology Parks(EHTP).
- Obtaining Approvals From Foreign Investment Promotion Board (FIPB), Director General of Foreign Trade (DGFT), Department of Industrial Policy & Promotion (DIPP), Secretariat for Industrial Assistance (SIA), And Reserve Bank Of India (RBI), Registrar of Companies (ROC).
- Establishment & Extension of Representative Offices/ Liaison Offices, Branch Offices and Project Offices in India.
- Setting up Joint Venture Companies (JVs) and Wholly Owned Subsidiaries (WOS) in India.
- Advising and drafting of various agreements such as Joint Venture Agreement, Shareholders' Agreements, Share Purchase Agreements, Trade Mark License Agreements, Memorandum and Articles of Association of the Joint Venture Company etc.
- Tax planning with respect to setting up of Business in India.

3. Post-incorporation Services

Registration Under Different Tax Laws:

- Under direct tax laws such as:
 - Permanent Account Number (PAN)
 - Tax Deduction Account Number (TAN)
- Under indirect tax laws such as:
 - Registration under Value added/Sales tax (VAT/CST)
 - Registration under Service tax
 - Import Export Code (IEC Code)
 - Registration under Central Excise
- Under other laws such as:
 - Registration under Shops & Establishment
 - Registration under Professional Tax
 - Registration under Provident Fund (PF), Employee State Insurance Act (ESI)

Accounting & Payroll Support:

- Onsite & Offsite Accounting Services.
- Payroll Services.

Compliances Under Different Laws:

- Direct tax compliance includes:
 - Expatriate Taxation, Withholding Tax, Corporate income tax & Wealth tax
- Indirect Tax Compliance includes:
 - Value added/central sales tax (VAT/CST), Service tax & Central excise
- Compliance under Companies Act.
- Compliance under FEMA.

4. Transaction Advisory

Partner Search

Our specialised team plays a key role in identification of suitable partner according to the needs of the clients.

Due Diligence

Due diligence process is initiated by collecting all relevant documents/details of each company and review of these documents is carried out in association with the client.

Business Valuation

We help Clients' in valuation of the business by applying internationally accepted methodologies for buying and selling business.

Mergers And Acquisitions

Merger and Acquisition (M&A) is a specialised service that requires an expert guidance from specialists. In the whole process, we assist our client by assessing the strategic fit by analyzing all aspects of business, projected synergies, financial modeling and assist the client in negotiations of the terms of the transaction. Our team will work with the client throughout the process helping them to achieve their strategic objectives across acquisitions, disposals, management buy-outs, buy-ins, fundraisings, takeovers, mergers and strategic reviews.

5. Assurance Services

In order to comply with statutory and regulatory requirements, we carry out various assurance activities on behalf of our clients.

- Statutory Audit
 - Tax Audit
 - Transfer Pricing Certification
 - Internal Audit
 - Investigation Audits
- **Certification under various Tax and Other Laws.**

** Some of these services can be arranged through our associates.*

THE CORE TEAM



MANOJ CHAWLA
(FOUNDER MEMBER)

Manoj Chawla is a Fellow member of the Institute of Chartered Accountants of India and also a qualified Information Systems Auditor (DISA).

He is into practice since 1998 and has developed his expertise in Corporate and Business Advisory. He has been actively involved in providing advisory services to Multi-National Corporate for setting up business establishments in India and providing Audit and Assurance Services.



SANDEEP BANSAL
(FOUNDER MEMBER)

Sandeep Bansal holds Hons. degree in Commerce from Punjab University, Chandigarh and is a Fellow member of The Institute of Chartered Accountants of India.

He is into practice since 2007 and has rich professional experience in providing Business Advisory, Accounting and Compliances services to large Multinationals. Besides this he has more than 8 years of rich experience working with multinational and domestic industrial groups across sectors ranging from Media, Trading, Food and Manufacturing.



MANISH AGGARWAL
(DIRECTOR)

Manish Aggarwal holds degree in Commerce from Delhi University and is a fellow member of the Institute of Chartered Accountants of India.

He is into practice since 1998 and has rich professional experience. He has been involved in providing Business Advisory besides Accounting and Assurance Services to large multinationals companies. He has worked with Price Waterhouse Coopers for 2 years during 1996-1997.



SANYAM GOEL
(DIRECTOR)

Sanyam Goel is Associate Member of Institute of Company Secretaries of India (ICSI) and holds a Graduate Degree in law (LLB) from Meerut University,

He has around 7 years of experience in providing legal advisory, entry strategy and secretarial services to various Multinational Corporations.

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